October 31, 2014

Letter of Appeal
Schools and Libraries - Correspondence Unit
30 Lanidex Plaza West
PO Box 685
Parsippany, NJ 07054-0685

Appellant: Ewing Marion Kauffman School
Applicant BEN: 16062278
Form 471 Number: 914773
FRNs: 2493272

To whom it may concern,

We are appealing the decision to deny funding for FRN 2493272, Form 471 # 914773, Funding Year 2013, in the Funding Commitment Letter dated September 4, 2014.

The reason for denial of the FRNs provided on the FCDL is: Documentation provided during review shows the vendor selection documentation was created 06/19/2014, which is after the contract award date. The vendor evaluation should be completed and documented prior to the vendor selection and/ or signing and dating of a contract with the chose service provider. Therefore, the FRN is denied. <> <> <> <> <> DR2 : Based on the documentation you provided during review , FRN 2493272 will be denied because you did not consider all bids received in response to the FCC Form 470 and/ or RFP during your evaluation process . Correspondence was provided during review suggesting that only bids from Time Warner and SureWest were considered, however, bids were also received from two other service providers. FCC rules state that all bids must be considered before selecting the winning service provider.

DR1: As shown in the attached internal email, SureWest was selected over Time Warner because of their proven track record. The vendor selection documentation that was created 06/19/2014 should not be considered as it was done after the selection was made and after the Form 471 was submitted and certified.

DR2: During the bidding process which took place between November 9, 2012 and December 8, 2012, there were 4 bids but only 2 for the correct bandwidth of 1 GB which was clearly stated in the RFP.

Windstream and TW Telecom did not respond to the RFP Request of pricing for 1GB of bandwidth and were therefore disqualified.

We ask that the funding which was denied for FRN 2493272 on Form 471 # 914773 be granted.

Thank you for your help in this matter,

Corey Scholes
Interim CEO
1-816-268-5661
cscholes@kauffman.org
6401 Paseo Blvd.
Kansas City MO 64131

Toby Sykes
eRate Solutions
1-785-840-0100 Ext 101
tobysykes@eratesolutions.com
PO Box 1426
Lawrence KS 66044

Attachments: FCDL, copies of bids, email correspondence, RFP

USAC
Universal Service Administrative Company

Schools and Libraries Division

FUNDING COMMITMENT DECISION LETTER
(Funding Year 2013: 07/01/2013 - 06/30/2014)

September 4, 2014

TOBY SYKES
EWING MARION KAUFFMAN SCHOOL
PO BOX 1426
LAWRENCE, KS 66044

Re: FCC Form 471 Application Number: 914773
Billed Entity Number (BEN): 16062278
Billed Entity FCC Registration Number (FCC RN): 0020501979
Applicant's Form Identifier: EMKS-FY2013

Thank you for your Funding Year 2013 application for Universal Service Support and for any assistance you provided throughout our review. The current status of the funding request(s) in the FCC Form 471 application cited above and featured in the Funding Commitment Report(s) (Report) at the end of this letter is as follows.

- The amount, $43,612.13 is "Approved."
- The amount, $114,231.60 is "Denied."

Please refer to the Report following this letter for specific funding request decisions and explanations. The Universal Service Administrative Company (USAC) is also sending this information to your service provider(s) so preparations can begin for implementing your approved discount(s) after you file FCC Form 486, Receipt of Service Confirmation Form. A guide that provides a definition for each line of the Report is available in the Guide to USAC Letter Reports in the Reference Area of our website.

NEXT STEPS

- Work with your service provider to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full.
- Review technology planning approval requirements.
- Review Children's Internet Protection Act (CIPA) requirements.
- File FCC Form 486.
- Invoice USAC using the FCC Form 474, Service Provider Invoice (SPI) Form, or FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form, - as products and services are being delivered and billed.

TO APPEAL THIS DECISION:

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address for the person who can most readily discuss this appeal with us.

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2. State outright that your letter is an appeal. Include the following to identify the USAC decision letter (e.g., FCDL) and the decision you are appealing:
   - Appellant name,
   - Applicant name and service provider name, if different from appellant,
   - Applicant BEN and Service Provider Identification Number (SPIN),
   - FCC Form 471 Application Number 914773 and the Funding Request Number (FRN) or Numbers as assigned by USAC,
   - "Funding Commitment Decision Letter for Funding Year 2013," AND
   - The exact text or the decision that you are appealing.

3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.

4. If you are the applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are the service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.

5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.orgpr submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to USAC by fax, fax your appeal to (973) 599-6542.

To submit your appeal to USAC on paper, send your appeal to:

Letter of Appeal
Schools and Libraries Division - Correspondence Unit
30 Lanidex Plaza West
PO Box 685
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, please see "Appeals" in the Schools and Libraries section of the USAC website.

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in Appeals in the Schools and Libraries section of our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to Disposal or Trade-in of Equipment posted in the Reference Area of our website for more information.

NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the

amount of funds collected from contributing telecommunications companies.

Schools and Libraries Division
Universal Service Administrative Company

FUNDING COMMITMENT REPORT
Billed Entity Name: EWING MARION KAUFFMAN SCHOOL
BEN: 16062278
Funding Year: 2013

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 914773
Funding Request Number: 2493257
Funding Status: Funded
Category of Service: Telecommunications Service
FCC Form 470 Application Number: 461360001074017
SPIN: 143000677
Service Provider Name: Verizon Wireless (Cellco Partnership)
Contract Number: MTM
Billing Account Number: 386818526-00001
Multiple Billing Account Numbers: N
Service Start Date: 07/01/2013
Service End Date: 06/30/2014
Contract Award Date: N/A
Contract Expiration Date: N/A
Site Identifier: 16062278
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: $48,457.92
Annual Pre-discount Amount for Eligible Non-recurring Charges: $.00
Pre-discount Amount: $48,457.92
Discount Percentage Approved by the USAC: 90%
Funding Commitment Decision: $43,612.13 - FRN approved as submitted

FCDL Date: 09/04/2014
Wave Number: 064
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2015
Consultant Name: TOBY SYKES
Consultant Registration Number (CRN): 16024804
Consultant Employer: eRate Solutions, L.L.C.

FUNDING COMMITMENT REPORT
Billed Entity Name: EWING MARION KAUFFMAN SCHOOL
BEN: 16062278
Funding Year: 2013

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 914773
Funding Request Number: 2493272
Funding Status: Not Funded
Category of Service: Internet Access
FCC Form 470 Application Number: 687990001058366
SPIN: 143027194
Service Provider Name: Surewest Kansas INC.
Contract Number: N/A
Billing Account Number: N/A
Multiple Billing Account Numbers: N
Service Start Date: 07/01/2013
Service End Date: N/A
Contract Award Date: 03/07/2013
Contract Expiration Date: 06/30/2016
Site Identifier: 16062278
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: $115,200.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: $.00
Pre-discount Amount: $115,200.00
Discount Percentage Approved by the USAC: 90%
Funding Commitment Decision: $0.00 - Bidding Violation
Funding Commitment Decision Explanation: DR1: Documentation provided during review shows the vendor selection documentation was created 06/19/2014, which is after the contract award date. The vendor evaluation should be completed and documented prior to the vendor selection and/or signing and dating of a contract with the chose service provider. Therefore, the FRN is denied. <><><><><> DR2: Based on the documentation you provided during review, FRN 2493272 will be denied because you did not consider all bids received in response to the FCC Form 470 and/or RFP during your evaluation process. Correspondence was provided during review suggesting that only bids from Time Warner and SureWest were considered, however, bids were also received from two other service providers. FCC rules state that all bids must be considered before selecting the winning service provider.

FCDL Date: 09/04/2014
Wave Number: 064
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2015
Consultant Name: TOBY SYKES
Consultant Registration Number (CRN): 16024804
Consultant Employer: eRate Solutions, L.L.C.

FUNDING COMMITMENT REPORT
Billed Entity Name: EWING MARION KAUFFMAN SCHOOL
BEN: 16062278
Funding Year: 2013

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 914773
Funding Request Number: 2493298
Funding Status: Not Funded
Category of Service: Internet Access
FCC Form 470 Application Number: 687990001058366
SPIN: 143036648
Service Provider Name: sipVine, Inc.
Contract Number: N/A
Billing Account Number: N/A
Multiple Billing Account Numbers: N
Service Start Date: 07/01/2013
Service End Date: N/A
Contract Award Date: 03/13/2013
Contract Expiration Date: 06/30/2014
Site Identifier: 16062278
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: $11,724.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: $.00
Pre-discount Amount: $11,724.00
Discount Percentage Approved by the USAC: 90%
Funding Commitment Decision: $0.00 - Bidding Violation
Funding Commitment Decision Explanation: MR1: The FRN was changed from month to month service to a contractual service to agree with the documentation provided during the review of your FCC Form 471 application. <><><><><> DR1: Documentation provided during review shows the vendor selection documentation was created 06/19/2014, which is after the contract award date. The vendor evaluation should be completed and documented prior to the vendor selection and/or signing and dating of a contract with the selected service provider. Therefore, the FRN is denied.

FCDL Date: 09/04/2014
Wave Number: 064
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2015
Consultant Name: TOBY SYKES
Consultant Registration Number (CRN): 16024804
Consultant Employer: eRate Solutions, L.L.C.

Item # 3
FRN 2493272 &
FRN 2493298

Proposal To

Ewing Marion Kauffman School

For

Hosted VOIP IPBX Voice Services

December 7, 2012

Ewing Marion Kauffman School

&

SureWest

Partners in Success

December 7, 2012

Ewing Marion Kauffman School
4251 Bridger Road
KCMO, 64111

Dear Aaron,

Thank you for the opportunity to provide this proposal for your upcoming project. At SureWest we pride ourselves in providing our customers with cost-effective, efficient, flexible, and forward-thinking systems and services to meet their ever changing needs in today's information intense world. SureWest is a premier provider of voice, data, transport, and data center services.

SureWest offers Business Continuity and Disaster Recovery solutions via diverse, geographical redundancy, hardware, and software to provide the ultimate level of security and survivability. All of these features support the SureWest network with scalable bandwidth over a self healing fiber optic backbone which provides voice, data, and internet services that are protected by uninterrupted power supplies and generator back-ups with direct connections to broadband fiber links. Rest assured your data is being supported by a state-of-the-art network designed to protect sensitive information by offering the most reliable fiber network options available in the greater Kansas City area.

Surewest is a publically traded Telco service provider and adheres to a higher level of standards as well. This includes stringent maintenance programs, constant equipment audits, and SOX compliancy. Our Network Operations Center (NOC) resides locally in Lenexa, Kansas and monitors all systems and network connectivity 24x7x365. All truck rolls are done locally with a Surewest Engineer based in Lenexa, KS.

SureWest packages customer friendly contracts and a dedicated account team. Our experienced team of technical specialists and customer service professionals possess an in-depth knowledge of the Disaster Recovery business and are committed to your satisfaction.

Thank you for the opportunity to provide you with a bid for service. Please feel free to contact me if you have any questions.

Sincerely,

Pam Wilson
Account Executive

NETWORK CONFIDENCE

While SureWest has an extremely impressive network, it also operates one of the largest Transport Infrastructure Networks in the Kansas City metropolitan area. Dual fiber paths interconnect the SureWest network with the PSTN and ISP. SureWest owns, operates, and maintains the network from end to end. SureWest not only monitors the facility, but also the network that the information travels over to provide complete and continual monitoring of the entire information transfer process. When considering Business Continuity and Disaster Recovery Solutions, it's imperative to be supported by a best in business solution.

- *Multiple SONET OC192 ring configuration. Each optical node in the network offers 1+1 protection to ensure survivability for all major components and provides sub 50 millisecond conversions.*

- *Two geographically separate Tier 1 internet providers (ISP's) constructed in a multi-homed environment with redundant BGP (4) 10 Gige links for load balancing utilizing Cisco 7604 core routers equipment to provide seamless access and blazingly fast throughput.*

- *Three local dial tone Class 5 switches located on both the Kansas and Missouri sides of the state. This includes (2) Lucent 5ESS switches and an IP soft switch which is ranked #1 in North America for carrier class call control.*

ROUTINE SUPPORT

As a locally managed branch (Lenexa, KS), the entire support team is located in Kansas City for synergy and ultimate communication efficiency. This would include Customer Service, Order Entry, Provisioning, Translations, Engineering, Installation, Monitoring, Repair, Dispatch, and Maintenance groups to provide superior product delivery. This means whether you have a simple question or you need a face to face meeting... support is just one local phone call away.

INSTALLATION

SureWest will assign a dedicated Service Order Coordinator to your project. A single person will take ownership (start to finish) of your order and coordinate all parties needed to ensure a convenient migration. A proven process is utilized to provide a smooth transition for each customer to ensure a simple, clean installation experience.

SureWest will attend pre-installation meetings necessary to establish an agreed upon migration strategy/working schedule and develop a complete installation plan. On going meetings/conference calls can take place as needed to discuss progress and cover any questions as they arise.

The Solution:

Hosted IPBX phones

All domestic outbound long distance FREE!

80 Enhanced Aastra handsets	$24.99 each	($1999.20)
1 Sidecar for Enhanced handset	$20.00 each	($20.00)
2 PolyCom conference phones	$15.00 each	($30.00)
2 PoE Switches for IPBX	$20.00 each	($40.00)
5 Mbps SUREWEST Fiber (end to end SureWest Fiber Solution)		($350.00)

TOTAL $2439.20 MRC

Installation Fees Waived on 36-Month Agreement

WAN SOLUTION

(moving current services from Bridger to 6401 Paseo)

100 Mbps	$5200.00	Current contract rate applies
500Mbps	$5950.00	$750 MAC to increase bandwidth
1GIG	$9600.00	$4,000 MAC to increase bandwidth

Aastra 6731i (Basic) handset

Aastra 6757i (Enhanced) handset

- CIRCUIT MONITORING PROVIDED

SureWest Network Monitoring provides 24x365 verification of SureWest provided Customer infrastructure. The SureWest Network Operations Center (NOC) is a state of the art monitoring facility designed to detect significant Service-affecting issues before they become an Outage. The highly trained team of professionals at each SureWest NOC works closely with SureWest Customer Care staff to ensure that Customers will have accurate and up to date information about their equipment and Services.

- *Network Monitoring Services include:*
  - *24 x 365 availability*
  - *Device availability monitoring*
  - *Incident reporting and escalation*

SureWest can support identified Customer Routers, WAN/LAN switches, and network appliances. SureWest monitors for the Up / Down status of these devices. The devices can be polled at 5-minute intervals. SureWest will notify the Customer within 15 minutes of a confirmed Outage. An Outage is defined as 3 consecutive failed availability-polling results.

- MINIMUM LEVEL OF SUPPORT OFFERED 24/7/365

Tier II and Tier III technical support is available 24/7/365 for all business customers.

- METHODS OF ESCALATION ARE AVAILABLE IN CASE OF EMERGENCY

The single point of contact for trouble reporting is our Business Support Department number at: 913-322-9994. This Tier 3 support for business customer

After hours, weekend, or Holidays Business Support Department number are forwarded to the 24/7/365 NOC. SureWest NOC direct number is 913-322-9880.

SureWest provides Tier 3 level support (24/7/365), with no automated attendants or call center agents to deliver expedited resolution time frames. SureWest maintains an escalation procedure for all technical issues, trouble reporting and rapid response.

Brian Davis, Business Support Manager
Office –(913) 322-9815
Cell – (913) 522-7991
brian.davis@SureWest.com

IPBX Connect **features and pricing**

SureWest

Get the voice where you work.

Basic Package

Features:

Caller ID
Busy Voice Mail
Caller Name
3-Way Calling
Hunt Group Membership
Access Codes
Call Park
Call Pickup
Call Forward
Unlimited Outbound LD (Domestic)
SIP Phone Included (Polycom VVX 311)

1-9 seats	$42.99
10-24 seats	$39.99
25-49 seats	$37.99
50+ seats	$34.99

Enhanced Package

1-9 seats	$49.99
10-24 seats	$47.99
25-49 seats	$45.99
50+ seats	$43.99

Features:

Auto Attendant
Voice Mail to Email
Caller Portal Application (Windows)
Music on Hold
Find Me/Follow Me
Day/Night Routing
SIP Phone Included (Polycom VVX 411)

Both Packages

Installation is $30 per employee

Customer provided/managed POE switch - $10 per employee

Easy Port Protection - $2 per month

Directory Listing - $1.50 per month

Warranty Protect - $4.00 per month

Porting - $10 per month

Conference Connection

Phone models required for Basic 8735 and the Avaya 9508.

Conference Phone models include:
Polycom VVX 601 with no PBX
Polycom VVX 501 with 5000 PBX
Additional Phones available up to VVX 601 for $10.00 per

Fiber, Coax, Type 1 cable
Cat 5 cable or better
3-6 phones required a 24 port or larger switch
7-12 phones requires a 48 port or larger switch
13-48 phones requires a 48 port stackable switch

Multiple locations must be connected to the SureWest network - no off the net connections allowed.

Basic MAC Moves included on each phone, with 50 Voice Mail and 100 Mbps of storage. Premium MAC Moves available at $5 per phone/mo. (50 Voice Mail Items or 100 Mb storage, 3 minute max message length)

Moves, changes or additions to the system, Business Group Attendant Console, Queues, Voice Response Units, Fax Server, Hospitality Features, Paging Systems, etc. Per Owner Portal functionality does provide that ability to view the user phone numbers on the system. Voice Portal can be configured by SureWest.

Prices subject to change without notice.

As an ISP customer, your feedback is very important to us. We invite you to participate in a brief online survey available. Thank you!

PBX survey location: www.surewest.com/pbx

Hosted Solutions • Packet and Long Distance • Internet • Managed Services • Data Center Services

Phone numbers provided by SureWest Telephone

IPBX Connect **features and pricing**

SureWest

Get the voice where you work.

Basic Package

Features:

Caller ID
Busy Voice Mail
Caller Name
3-Way Calling
Hunt Group Membership
Access Codes
Call Park
Call Pickup
Call Forward
Unlimited Outbound LD (Domestic)
SIP Phone Included (Polycom VVX 311)

1-9 seats	$42.99
10-24 seats	$39.99
25-49 seats	$37.99
50+ seats	$34.99

Enhanced Package

1-9 seats	$49.99
10-24 seats	$47.99
25-49 seats	$45.99
50+ seats	$43.99

Features:

Auto Attendant
Voice Mail to Email
Caller Portal Application (Windows)
Music on Hold
Find Me/Follow Me
Day/Night Routing
SIP Phone Included (Polycom VVX 411)

Both Packages

Installation is $30 per employee

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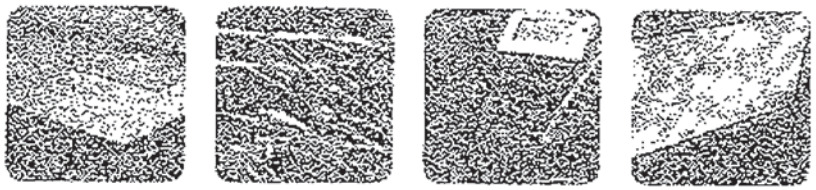
PBX survey location: www.surewest.com/pbx

Hosted Solutions • Packet and Long Distance • Internet • Managed Services • Data Center Services

Phone numbers provided by SureWest Telephone

SureWest*for*business



IPBX Package Features

Basic Package Features

Personal Features:	Company Features:
Caller ID with Name Caller ID with Number Anonymous Call Rejection Call Waiting Calling Number Delivery Blocking CLID Permanent Blocking 3 Way Calling Call Hold Call Forwarding • Busy • Call Forwarding No Answer • Unconditional Call Forwarding • Remote Access Forwarding • Call Forwarding Reset Priority Call & Priority Call-In Call Waiting Automatic Call Back ICI Restriction SMS Message Waiting Web Self Care Speed Dial	Call Hold & Call Transfer Hunting • Linear • Circular Toll Restriction DID Numbers Across Account Codes Voice Mail

Enhanced Package Features

Personal Features:	Company Features:
Same as Basic Package Features plus: - Voicemail w/Fax - Simultaneous Ring - Find Me Follow Me - Commercial Attendant - Music on Hold - Live Message Screening	Same as Basic Package Features plus: - Outlook contact address book integration - LDAP directory integration - Remote dial-in Call Conferencing

SureWest

SUREWEST Reference Requested

Alta Vista Charter School *(School and IPBX Reference)*
Che Sanchez 816-471-2582
Chemist@hotmail.com
ncarrio@avantgardecenters.org

Blue Valley School District *(School Reference)*
Joe Yoakum
913-239-4117
jyoakum@bluevalleyk12.org

Matthew Tiefenbrunn Insurance Agency *(IPBX Reference)*
mtiefenbrunn@farmersagent.com
573-680-1930

DeLaSalle *(School,Voice,Data,Internet Reference)*
Karen Brooks
kbrooks@delasallecenter.org)
816-561-4445

I can provide more reference if needed

Item # 3
FRN 2493272

TIME WARNER CABLE
Business Class

Time Warner Cable Business Class (TWCBC) is pleased to respond to the EWING MARION KAUFFMAN SCHOOL Internet Access. Time Warner Cable Business Class offers a full complement of business products and services for small- and medium-sized businesses, as well as enterprise-sized companies.

Our goal in responding to this RFP is simple: provide cost-effective, Internet Services to EWING MARION KAUFFMAN SCHOOL by becoming their preferred service provider. TWCBC is committed to provide EWING MARION KAUFFMAN SCHOOL the products and services, scalability, reliability, and the quality necessary to exceed your current and future technology needs and looks forward to becoming a strategic partner. Our extensive resources and industry expertise, company stability, product and service offerings, and unique market position provide the foundation for our organization to efficiently serve EWING MARION KAUFFMAN School.

Corporate Overview

The Time Warner Cable (TWC) story begins with leadership in innovation, award-winning customer service, and financial stability. For over 10 years Time Warner Cable has provided Ethernet WAN services.

Leadership in Innovation

TWC has invested billions to build a network that sets the standard for telecommunications in America. Our wholly owned and fully upgraded network allows us to deliver reliable and scalable solutions – whether they be Internet services, Cable Television, or Ethernet WAN services - that our customers need to be successful.

Time Warner Cable Business Class (TWCBC) products and services are designed to support the needs of businesses large and small. From customized dedicated fiber solutions that move large quantities of data from point to point to solutions for home offices and teleworkers, our innovative solutions provide dependable, cost effective solutions to more than 250,000 business customers nationwide.

Award-Recognized Customer Service

Time Warner Cable's data, voice, video and security solutions are enhanced by award winning customer service and local support teams.

Financial Stability

Time Warner Cable also means financial stability. TWC has the financial resources and the strategic commitment to maintain and grow its network and support services in step with our customers' growing needs. Time Warner Cable was formed in 1989 through the merger of Time Inc.'s cable television company, American Television and Communications Corporation, and Warner Cable, a division of Warner Communications. The company has 5 operating regions and employs over 45,000 professionals across the U.S.

Time Warner Cable Business Class is a division of Time Warner Cable (NYSE: TWC) and its current Earnings Release and other relevant financial results are available at http://ir.timewarnercable.com

The corporate offices for Time Warner Cable are located in New York City with supporting offices located in Stamford, CT, Herndon, VA and Charlotte, NC.
Corporate Address:

60 Columbus Circle
New York, NY 10023
(212) 364-8200
http://www.timewarnercable.com

Time Warner Cable Inc. was incorporated as a Delaware corporation on March 21, 2003 and is the second-largest cable operator in the U.S., with technologically advanced, well-clustered systems located mainly in five geographic areas: New York State (including New York City), the Carolinas, Ohio, southern California (including Los Angeles) and Texas. As of December 31, 2009, TWC served approximately 14.6 million residential and commercial customers who subscribed to one or more of its three primary subscription services: video, high-speed data and voice – totaling approximately 26.4 million primary service units. In February 2007, TWC became a public company subject to the requirements of the Securities Exchange Act of 1934, as amended. On March 12, 2009, TWC completed its separation from Time Warner Inc. As a result of the separation, Time Warner Inc. no longer has an ownership interest in Time Warner Cable. Additional information can be found on the TWC website at http://www.timewarnercable.com/Corporate/about/default.html.

As of December 31, 2009, TWC had approximately 47,000 employees, including approximately 1,400 part-time employees. Time Warner Cable is a public company. Additional information about the company's structure can be found online at http://ir.timewarnercable.com/phoenix.zhtml?c=207717&p=irol-IRHome

Time Warner Cable Inc.
60 Columbus Circle, 17th Floor
New York, NY 10023
Phone: 212-364-8200
FED Tax ID 13-3790433
www.timewarnercable.com/

Time Warner Cable Business Class (TWCBC) is pleased to respond to the Ewing Marion Kauffman School RFI. Time Warner Cable Business Class offers a full complement of business products and services for small, medium, as well as enterprise-sized companies. Our vast experience with a number of industries such as hospitality, financial services, educational services, healthcare services, retail trade, government, and manufacturing provide TWC with a deep understanding to their unique challenges and the know-how in mitigating them.

The following is included in this proposal:

- **Dedicated Service and Support** Your TWCBC account representative will help create a customized, cost-effective solution that can be implemented quickly and seamlessly.
- **Local Representatives** Our teams of dedicated professionals understand your market and business challenges. Our 24/7 business support is based locally so you can get help by phone or on site as needed.
- **One Point of Contact, One Simple Bill**
- **Internet Pricing**

Implementation Overview

All projects are managed by local Project Coordinators and are monitored closely by Regional Project Managers to ensure full implementation of services. Upon contract signature, the local Project Coordinator will contact you to confirm your installation schedule, discuss the process, and any other information necessary to ensure a seamless installation. Also, to assure maximum performance levels, Time Warner Cable Business Class follows a proven process for implementation of the customer's order, provisioning and testing phases.

Standard Delivery Intervals

The TWC scheduling process is multi-dimensional. A daily construction and installation work list is created after management's review of 1) orders sequenced by contract signed date, and 2) Customer Requested Due Date (CRDD). An assessment of the work activity required for each order is compared to the available resources (i.e. workforce and equipment) for a given business day and work is scheduled accordingly. Once the construction and installation schedule is established, TWC contacts the Customer(s) to communicate the date. For Fiber products where construction is required, the standard interval is 120 calendar days.

TWC makes every effort to meet the Customer Requested Due Date (CRDD) and to shorten the delivery intervals where technically possible. TWC does NOT use any carrier facilities other than TWC's own facility, network and POP. Fiber optic construction and installation standard interval is subject to permitting and Right of Entry (ROE) and/or subject to change.

Order Process

Upon receipt of your order, Time Warner Cable Business Class (TWCBC) enters the necessary information in our order and provisioning system. A design document is developed that is utilized to order equipment. At this stage we identify the network components for proactive planning and monitoring.

Provisioning Process

During the provisioning phase, TWCBC performs all the necessary actions to implement your connectivity requirements. In this stage all requirements, including monitoring requirements, are submitted to the Time Warner Cable Regional Network Operations Center (RNOC). The next step is to schedule resources for implementation and procure equipment. Once received, a TWCBC representative configures your equipment and prepares our staff of network engineers and Customer Support Center (CSC) to manage your account. At this stage TWCBC provides the customer with information for customer care contacts as well as the process to follow for obtaining support and service.

Testing Process

Once implementation is complete, TWCBC will test the operability of your network, verifying that the Time Warner Cable RNOC is properly servicing and monitoring your connections. Upon the customer's acceptance, this process is successfully completed.

Customer Requirements

In order to provision the service(s), ***EWING MARION KAUFFMAN SCHOOL*** will provide the following to Time Warner Cable:

- Space and Electrical power and outlets to communications rooms for all locations
- Access for Time Warner Cable and its representatives into facilities/property
- Availability of ***EWING MARION KAUFFMAN SCHOOL*** personnel during the ***Internet Services*** deployment

Network Overview

Time Warner Cable Business Class (TWCBC) has the ability to provision: cable television services, high speed Internet access, reliable voice services and Metropolitan Area Ethernet connectivity to business customers of all sizes. The Kansas City Region is interconnected via a region-wide 10 Gbps/second DWDM fiber optic network, which is wholly owned by Time Warner Cable. The regional fiber ring infrastructure is primarily used to transmit information to users residing on the division rings.

TWCBC Internet access provides various level of service, ranging from entry level asynchronous service, delivered over our hybrid fiber coax, to dedicated internet access delivered via our high capacity fiber optics (speeds from 5 Mbps to 10 Gbps). Our services allow businesses and end-users to select the throughput speeds appropriate for their individual requirements.

Network Architecture

The TWC Infrastructure has four (4) main layers. The Transit layer interconnects TWC Regional Layer ring networks with Tier 1 Internet Transit providers. The Metro layer is made up of the primary and in some cases secondary rings. These secondary rings are connected via a Distribution network to TWC customers. The Distribution Access Layer consists of Fiber (typically CWDM or Gigabit Ethernet) and/or Coax network components to deliver services to TWC customers.

The ringed transport design of the TWC network enables higher capacities, redundancy, scalability and reliability throughout the TWC regions. This infrastructure allows TWC the ability to provide carrier-class reliability and enables TWC the flexibility to seamlessly introduce new services in the Regional Ring layer.

The TWC Regional Ring networks are reliable, scalable, and redundant fiber networks that use innovative transport technologies. The networks provide resilient transport of IP and Optical services throughout the regions, using Tier 1 partners. The Regional Ring Layer of the TWC architecture is built upon Dense Wave Division Multiplexing (DWDM). The DWDM optical platform provides the infrastructure, reliability, scalability and capacity necessary that for transport, Internet, data, video, and voice services.

Network Management

The Time Warner Cable Regional Network Operations Center (RNOC) is a 24/7/365 operation whose primary responsibilities are network surveillance and fault management in the Texas Region. The RNOC ensures events are managed using a strict standard of processes and procedures with the goal of timely and effective service restoration. Summarily, the RNOC's functions include:

- Network Monitoring
- Incident Ticketing
- Event Management
- Change Management

Network Monitoring

The RNOC uses a variety of network monitoring tools to detect network events. These sophisticated tools proactively monitor networks in the Midwest Region and report system health information to the RNOC. Upon detection of a network event, the RNOC follows established procedures designed to quickly isolate a problem and invoke appropriate repair actions.

Incident Ticketing

The RNOC records activities as they occur during fault and maintenance activities in an online ticketing system. Prompt ticket creation and accurate ticket management are paramount to RNOC personnel and are used as measures of success internally.

Event Management

The RNOC will be the primary point of contact for all high and critical severity issues. During these large scale events, the RNOC is responsible for managing repair and status bridges where information is funneled through the RNOC to and from management and fix agents.

Change Management

Notification of change work is a key element in outage management and is a function of the RNOC. Communication of possible service disturbance to subscribers is necessary to the operational groups of the affected areas and allows them the opportunity to begin their own outage management processes

Customer Care

Account Management Team

The Major Account Executive (MAE) will build and maintain the customer relationship and will provide answers to any customer concerns. They are familiar with a variety of the industry's concepts, practices, and procedures. The MAE relies on experience and judgment to plan and accomplish the customer's goals.

The Sales Engineer (SE) will qualify the technical requirements to fit the proposed solution. The SE will ensure that the equipment can be integrated into the customer's network. They provide strong customer relations and communication skills, applying technical knowledge and policies in direct support to customers with knowledge of commonly used concepts, practices, and procedures for the cable industry.

TWCBC has an account team in place and is ready to support **the** EWING MARION KAUFFMAN SCHOOL

Major Account Executive

Renee O'Neil

(913) 643-4244

renee.oneil@twcable.com

Major Account Sales Manager

Jeff Shackelford

(913) 643-4226

jeff.shackelford@twcable.com

Sales Engineer

Stephen Hankins
(913)-643-4277
Stephen.Hankins@twcable.com

SPIN #_143028427

Time Warner has 2 ways to bill a client for ERATE

1. BEAR (billed entity applicant reimbursement) method: Pay in full/we will certify client's BEAR, USAC send will send TWC the money/we do a check request
2. SPI (service provider invoice) method. This is where TWC will bill the entity for only their portion and automatically invoice USAC for the discount amount.
3. Time Warner is restricted to break out the monthly charges between eligible and not eligible until we receive the Funding Commitment Decision Letter. All pricing in the request is based on full monthly rates.

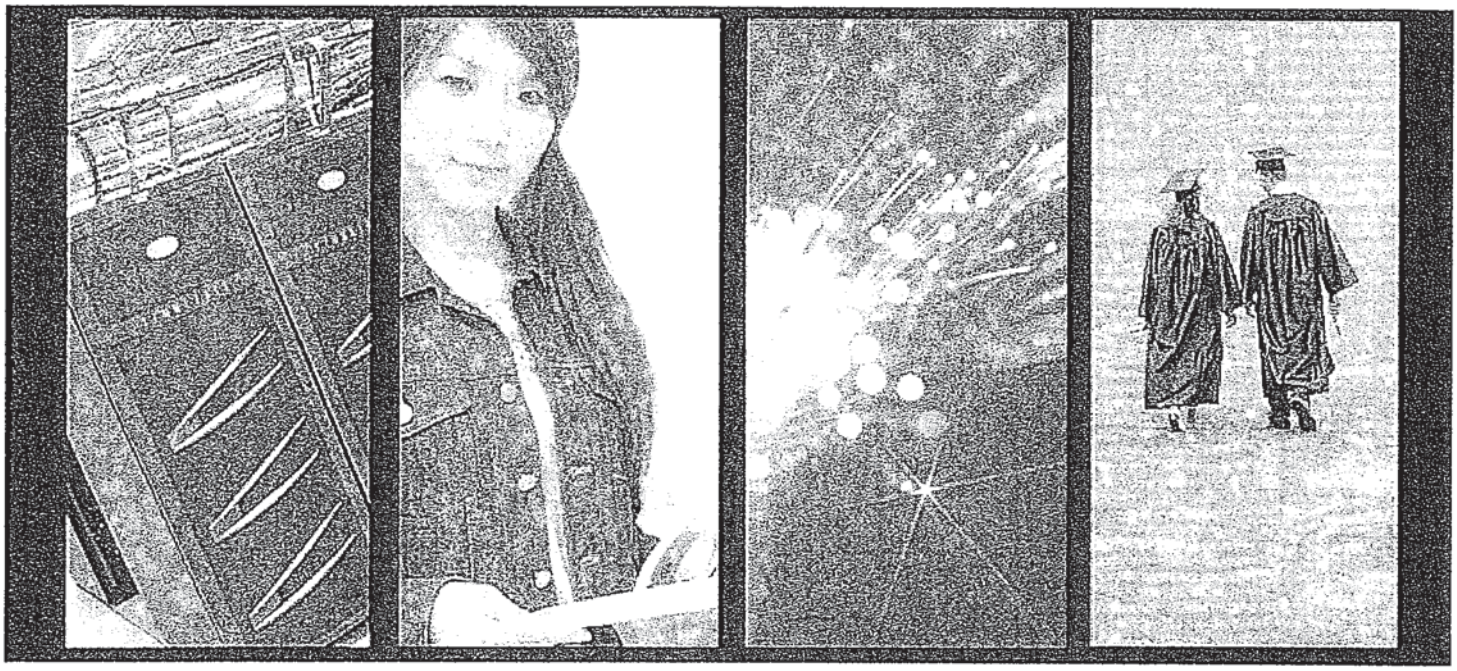
Internet Service Pricing

Fiber Internet Speeds	Monthly Price Per Circuit Based on 3 Year Term
50 Mbps	$1500.00
100 Mbps	$2300.00
200 Mbps	$2700.00
500 Mbps	$4000.00
1 Gig	$5500.00
Installation Fee	$500.00

****** Please note that if TWCBC is awarded both the primary and the backup Internet connection, the second Internet connection will be delivered on a separate entrance into the facility for redundancy.***

windstream

Item # 3
FRN 2493272 &
FRN 2493298



Ewing Marion Kauffman Foundation

Request for Information Number 1 for Network Infrastructure Equipment and Services

December 7, 2012

Windstream Response 12/08/12
Ewing Marion Kaufman Foundation RFP 1
Network Infrastructure Equipment and Services
Price notes included

Pricing Matrix

	Labor	Materials	Total
5.1 Internet Services			
5.1.A Internet Services (see note 1)	$0	$4,016	$4,016
5.2 Voice over IP Service			$0
5.2.A VOIP Services (see note 2)		$4,137	$4,137
5.3 Phase 1 - basement - Network			
Operations Center			
5.3.A Firewall Specification (see note 3)	$3,200	$43,608	$46,808
5.3.B Core Switches - Redundant	$5,000	$234,303	$239,303
5.3.D Cabling and Patch Cables	$5,383	$17,905	$23,288
5.3.E Battery Backup			
5.3.H Wireless Security Controller	$2,000	$26,220	$28,220
5.3.I Switches 48-Port	$480	$8,317	$8,797
5.3.J Wireless Access Points	$100	$1,058	$1,158
5.4 Phase 1 - First Floor (1N) - Offices			
5.4.A Switches 48-Port	$2,400	$41,585	$43,985
5.4.C Cabling and Patch Cables	$15,265	$19,565	$34,830
5.4.D Battery Backup	$375	$3,615	$3,990
5.4.G Wireless Access Points	$500	$5,290	$5,790
5.5 Phase 1 - Second Floor (2N) -			
Classrooms			
5.5.A Switches 48-Port	$1,440	$24,951	$26,391
5.5.C Cabling and Patch Cables	$7,810	$10,010	$17,820
5.5.D Battery Backup	$150	$1,446	$1,596
5.5.G Wireless Access Points	$650	$6,877	$7,527
5.6 Phase 1 - Third Floor (3N) -			
Classrooms			
5.6.A Switches 48-Port	$1,440	$24,951	$26,391
5.6.C Cabling and Patch Cables	$7,810	$10,010	$17,820
5.6.D Battery Backup	$150	$1,446	$1,596
5.6.G Wireless Access Points	$650	$6,877	$7,527
5.7 Phase 1 - Gymnasium - Lunch			
Room			
5.7.A Switches 48-Port	$480	$8,317	$8,797
5.7.C Cabling and Patch Cables	$3,905	$5,005	$8,910
5.7.D Battery Backup	$75	$723	$798
5.7.G Wireless Access Points	$650	$6,877	$7,527
5.8 Phase II - 1st Floor (1S)			
5.8.A Cabling and Patch Cables	$5,383	$17,905	$23,288
5.8.B Switches 48-Port	$1,920	$33,268	$35,188
5.8.C Closet Racks	$300	$7,682	$7,982
5.8.D Battery Backup	$150	$1,446	$1,596
5.8.E Patch Panels	$300	$1,236	$1,536
5.8.F Fiber Patch Panels	$100	$343	$443
5.8.G Wireless Access Points	$750	$7,935	$8,685
5.9 Phase II - 2nd Floor (2S)			

5.9.A Switches 48-Port	$1,920	$33,268	$35,188
5.9.B Closet Racks	$300	$7,682	$7,982
5.9.C Cabling and Patch Cables	$11,360	$14,560	$25,920
5.9.D Battery Backup	$150	$1,446	$1,596
5.9.E Patch Panels	$300	$1,236	$1,536
5.9.F Fiber Patch Panels	$100	$343	$443
5.9.G Wireless Access Points	$1,050	$11,109	$12,159
5.10 Phase II - 3rd Floor (3S)			
5.10.A Switches 48-Port	$1,920	$33,268	$35,188
5.10.B Closet Racks	$300	$7,682	$7,982
5.10.C Cabling and Patch Cables	$11,360	$14,560	$25,920
5.10.D Battery Backup	$150	$1,446	$1,596
5.10.E Patch Panels	$300	$1,236	$1,536
5.10.F Fiber Patch Panels	$100	$343	$443
5.10.G Wireless Access Points	$1,050	$11,109	$12,159

Price Notes

1. This is cost per month on a 3 year term. Upgrade to gig would be an additional charge. Includes 2 - 50Mb Internet connections

2. Monthly fee includes all labor, materials and network services Exluding handsets. Minimum term three years. Extended terms available.

***Windstream VoIP advantage**
Customized solution with failover to resilient Data Centers
Onsite Gateway with 4 analog lines for survivibility in case of emergency or disaster and connectivity to main Data Centers is lost
Faxing is included
Supports overhead paging
Connectivity via MPLS with QoS - not Internet

Handsets prices are as follows
Mitel 5330 $183.87 / unit (quoted)
Mitel 5340 $230.42 / unit

3. Firewall-designed for 1Gb

Item # 3
FRN 2493272

A Network Service Solution

Prepared Exclusively for

Ewing Marion
Kauffman School

Request for Information Number 1 for Network Infrastructure Equipment and Services

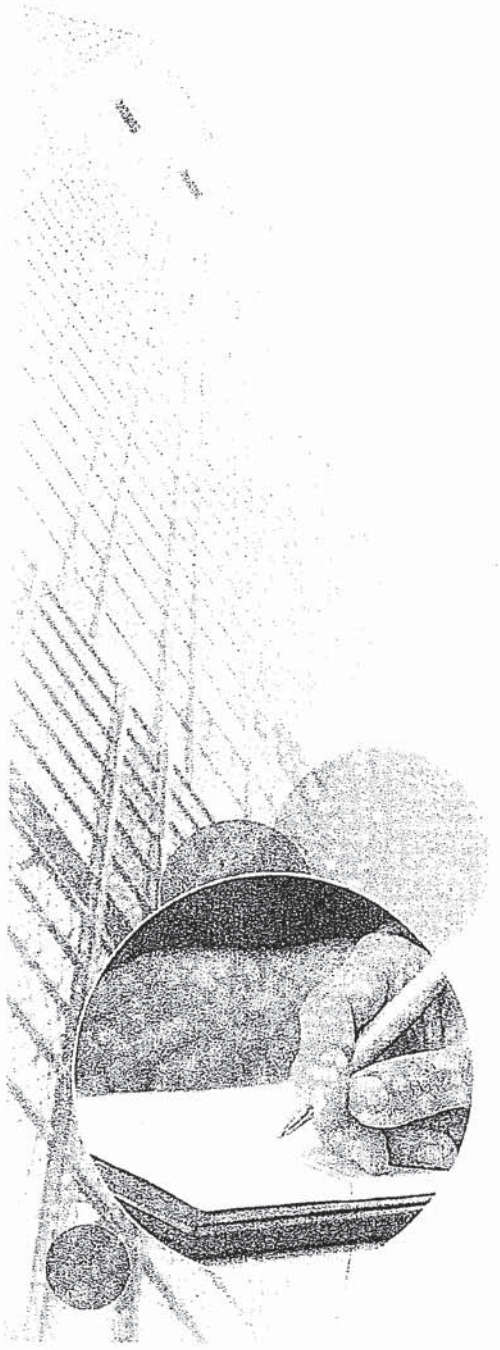
December 8, 2012

John Mais

Account Executive II

(913) 312-2750

john.mais@twtelecom.com



tw telecom®

tw telecom inc.
10475 Park Meadows Drive
Littleton, CO 80124

December 08, 2012

Annette Beck
Ewing Marion Kauffman School
6315 Paseo Blvd.
Kansas City, MO 64131

RE: Request for Information Number 1 for Network Infrastructure Equipment and Services

Dear Ms. Beck,

More than ever, success depends on the reliability and scalability of an organization's communications network. In responding to Ewing Marion Kauffman School's (EMKS's) RFI, **tw telecom holdings inc.** (**tw telecom**) will fully answer your questions, and we will describe how our Ethernet Internet Service addresses your school's needs and goals.

tw telecom has developed the enclosed solution to meet EMKS's requirements, with emphasis placed on the following challenges and how **tw telecom** addresses these needs:

- Cost-Effective Solutions
- Customized Leading-Edge Technology
- Personalized Customer Service
- Enabling the Cloud

Our proposed service offers an exceptional combination of experience and resources to address your issues and deliver cost effective solutions. **tw telecom** is one of the nation's top three providers of Business Ethernet, and we connect more commercial buildings to our fiber optic network than any other commercial provider. **tw telecom**'s powerful fiber networks, operational excellence and responsive customer care deliver unsurpassed value.

We appreciate the opportunity to submit this response and look forward to helping EMKS achieve its educational goals. We want to earn your trust for many years to come. Please feel free to contact me if you have any questions. We look forward to the next step in your selection process.

Sincerely,

tw telecom inc.
10475 Park Meadows Drive
Littleton, CO 80124

John Mais
Account Executive
(913) 312-2750
john.mais@twtelecom.com

Confidentiality Statement

The information contained in this proposal is proprietary and confidential and is being provided to Ewing Marion Kauffman School (EMKS) on a strictly confidential and limited use basis. Title to all copyright, trademark, trade secret, intellectual property and other ownership rights in the subject matter of this proposal shall be and remain exclusively with **tw telecom holdings inc.** (**tw telecom**) or its affiliates, even with respect to items that were created by **tw telecom** specifically in connection with the proposal. No title, copyright, trademark, trade secret, intellectual property or other ownership rights to property held by **tw telecom** are transferred to EMKS.

EMKS shall keep the information in this proposal confidential and shall not duplicate, distribute or otherwise disseminate any such information except as required for purposes of evaluating this proposal. EMKS shall cause its agents and employees, and any other parties or persons who may have access to the information herein, to observe and protect the confidentiality of such information and EMKS shall safeguard the information herein with the same degree of care that EMKS accords its own confidential information, but in no event less than a commercially reasonable degree of care. EMKS shall be liable for any breach of confidentiality by any of its employees, agents or other persons who obtain access to or possession of any of **tw telecom**'s information from or through EMKS.

Table of Contents

Executive Summary

The face of education has changed with the advent of the information age. Teachers and students need reliable and convenient access to current information. Likewise, schools rely on high-tech systems for a wide range of activities such as classroom education, scheduling, parent conferences and inter-district conferences. With the abundance of technology now in schools, districts must take great care to ensure the security and confidentiality of information and data.

EMKS relies on experienced providers to help implement value-driven technologies, make informed decisions on tools and services designed for your school's needs and ensure that your network supports your education mission. **tw telecom** has vast experience serving the education sector and can help EMKS implement the best and most cost-effective networking solutions to meet your needs.

tw telecom's Solution

tw telecom understands that EMKS's focus is on maximizing the time it has with students in order to prepare them to be unique individuals contributing positively to local, national and global communities. EMKS needs a reliable communications network to support your mission. We have developed a cost-effective solution for EMKS, enabling access to our robust and advanced communications platforms.

One size never fits all. **tw telecom** designs specific solution strategies to help you accomplish your goals. **tw telecom** is proposing our Ethernet Internet service to meet the requirements outlined in the RFI. Please see our response in the Project Scope section for features and benefits of our solution.

E-Rate

The Federal Communications Committee's E-Rate program is an excellent way for schools and libraries to provide their students with access to the latest information technologies. **tw telecom** has been a supplier of the national E-Rate program in good standing since 1998.

Personalized Customer Service

EMKS prides itself on delivering an outstanding learning environment. You need your network provider to eliminate any bureaucracy and obstacles that may potentially affect your students and frustrate your staff. You need a provider who makes obtaining assistance easy, and who is available 24x7x365 to serve you better.

What really sets **tw telecom** apart from our competitors is our dedication to providing a superior customer experience.

Passionate People

Our people are your advocates. Both before and after the sale, our employees are empowered to advise and deliver the right solutions. No bureaucracy, no runaround, just dedicated people who listen carefully, respond quickly and make things happen.

Personalized Service Interaction

Our service model is unique, with local sales, engineering and operations teams within all of our 75 markets. These resources are then supported by two centralized National Operations Centers (NOCs), so you benefit from the superior personal service of a local business with the sophisticated resources of a major national provider, all at the same time.

In addition to your local service team and national support, **tw telecom** gives you visibility and control over your accounts with our customer portal, MyPortal. MyPortal gives you real-time access to information about your account, performance, billing, trouble tickets and convenient options for communicating with **tw telecom**. MyPortal is provided at no additional charge to our customers.

Business Strengths That Make a Difference

Some customers view network and communication services as somewhat of a commodity. The fact is that there are significant differences between providers—differences that affect the success of your network operations. **tw telecom** has many business strengths that differentiate us from the competition and ensure we deliver the positive results our customers expect. Below are several of our distinguishing characteristics we believe are most relevant to EMKS.

A Trusted Voice

tw telecom provides personalized service to move your business forward. We see it as less of a business-to-business transaction and more as a people-to-people dedicated partnership. **tw telecom** is a trusted voice in telecommunications—ready to help your business succeed.

Your Advocate for Change

tw telecom is actively shaping the future of telecom technology by advocating for unrestricted access to the best and boldest technology for enterprise businesses. We are involved with the Technological Advisory Council and the Federal Communications Commission (FCC). Larissa Herda, **tw telecom** Chairman, CEO and President, sits on the President's National Security Telecom Advisory Committee, and Harold Teets, our Senior Vice President and CIO/ CTO, serves on the FCC's Technological Advisory Council.

Connecting More Commercial Buildings

Whether you need to connect across town, throughout the country or around the world, **tw telecom** is everywhere you need to be. Our national fiber infrastructure and network connects directly to more commercial buildings than any other competitive provider. As one of the three largest Business Ethernet providers in the U.S., we own last-mile connections into approximately 17,000 buildings.

Growing Infrastructure

tw telecom is growing our network at a tremendous rate to meet our customers' future business needs. We have strategically invested millions to expand our reach and offer industry-leading technology, solutions and applications management from sales and service offices in 75 major metropolitan areas.

Financial Stability

With an extremely solid financial foundation, **tw telecom** is able to support and invest in our vast network of solutions—and continue to deliver the services our customers expect. Our investment strategy has generated many consecutive quarters of revenue growth and positive net income. **tw telecom** is listed on NASDAQ as TWTC.

Financial Highlights for the Third Quarter 2012

For the quarter ended September 30, 2012, **tw telecom**:

- Grew Total Revenue 7.1% year-over-year[1]
- Grew Enterprise Revenue 9.8% year-over-year[1]
- Grew Data and Internet revenue 14.9% year-over-year[1]
- Grew Modified EBITDA 9.2% year-over-year[1]
- Delivered a 37.0% Modified EBITDA margin for third quarter 2012
- Approximately 17,000 On-net, fiber-connected buildings

[1] For 3Q 2012 compared to 3Q 2011

Project Scope

Section 4. Project Scope

EMKS is seeking participants to bid on E-Rate eligible hardware and services as described in this RFP.

The selected Supplier(s) can provide service for any or all hardware or services offered in this proposal. EMKS has appointed Tallgrass Technologies to serve as the project manager and EMKS point of contact during the installation process. Supplier shall submit weekly progress reports to Tallgrass Technologies. Supplier must agree to participate in all stages of the E-Rate process.

• Any bidder must be a participant in the E-Rate program with a current Form 473 SPAC (Service Provider Annual Certification) on file. Bidder must not be the subject of the FCC's Red Light Rule, which means that they do not have any obligations outstanding with the FCC, USAC, or any other federal agency.

Response: tw telecom complies. Please see Appendix B for a copy of our current SPIN verification and Green Light Status.

• E-Rate eligible and ineligible amounts must be provided.

Response: tw telecom is proposing Ethernet Internet service which is E-Rate eligible.

• The project will begin on July 1, 2013. Within 30 days of completion, EMKS will pay 100% of the E-Rate ineligible portion and 10% of the E-Rate eligible portion. Supplier agrees to file a Form 474 SPI (Service Provider Invoice) upon commitment of E-Rate funding for the project. Should E-Rate funding be denied for any reason, EMKS agrees to pay the remainder of the project costs within 30 days of denial of funding.

Response: tw telecom will comply.

• A minimum one-year (1) technical support and three years (3) equipment parts and labor warrantee will be provided at no ($0) additional charge.

Response: tw telecom provides technical support on its services for the term of the agreement at no additional charge. **tw telecom** is not proposing any customer-owned equipment in our bid.

Taxes, Fees, Code Compliance, Licensing:

Supplier shall be responsible for payment of any required fees associated with the contract. These taxes and/or fees will be clearly noted within the proposal. Supplier shall be responsible for compliance with all applicable codes and statutes and permit requirements.

Response: tw telecom has identified the estimated fees and taxes that EMKS is required to pay in the pricing section. **tw telecom** adheres to all applicable codes, statutes and permits required.

Requirements

Required Insurance:

The successful Supplier(s) shall procure and maintain in effect during the life of the agreement general liability insurance in amount not less than $1,000,000 each occurrence, comprehensive automotive liability insurance in amount not less than $1,000,000 and workers' compensation insurance in amount not less than $1,000,000 each accident to adequately protect the interest of EMKS. In addition, professional liability insurance coverage shall be in force according to the requirements for engineering design work in the State of Missouri. Evidence of required insurance shall be presented prior to execution of a contract and within ten (10) days of the award of the contract. Insurance policies to be carried under the agreement shall not be changed or canceled without prior written notification to EMKS.

Note: Suppliers bidding on hardware only are not required to provide these documents.

Response: tw telecom requests the following modification to the requirement:

Required Insurance:
The successful Supplier(s) shall procure and maintain in effect during the life of the agreement general liability insurance in amount not less than $1,000,000 each occurrence, comprehensive automotive liability insurance in amount not less than $1,000,000 and workers' compensation insurance in amount not less than $1,000,000 each accident to adequately protect the interest of EMKS. In addition, professional liability insurance coverage shall be in force according to the requirements for engineering design work in the State of Missouri. Evidence of required insurance shall be presented prior to execution of a contract and within ten (10) days of the award of the contract. Insurance policies to be carried under the agreement shall not be ~~changed or~~ canceled without prior written notification to EMKS.

Note: This RFI is being bid per the **tw telecom** Standard Terms and Conditions. **tw telecom** provides services that are governed by these Standard Terms and Conditions and applicable service order forms, containing the details about how the services are provided, which are tied to **tw telecom**'s internal systems and are necessary to allow **tw telecom** to provide the services.

If **tw telecom** is awarded some or all of the services described in this RFI, Customer and **tw telecom** shall execute the **tw telecom** Standard Terms and Conditions, certain provisions of which may be negotiated to reach a mutual agreement. To the extent contractual terms in this RFI conflict with the Standard Terms and Conditions, the Standard Terms and Conditions will prevail. Failure to include particular objections or exceptions in this response does not imply that **tw telecom** agrees to all terms in the RFI.

Section 5. Requirements

A. Phase One:

1. **Must be fully operational by July 15, 2013.**
2. **No E-Rate eligible purchases will be made by EMKS until July 1, 2013.**

The network operations center will be located in the basement of the existing building. EMKS will provide the base wiring to all patch panels for Phase I only. Dual entry of network access is being considered at this time. Note: Only 1 access point is E-Rate eligible.

5.1 Internet Services		
Component	**Quantity**	**Supplier Proposed Item and Model Number**
A. Internet Services: • **Redundant entry points (only 1 is E-Rate eligible)** • **Provides up to 1GB of service** • **Start at 50 mps** • **Adequate IP addresses**	2	

Response: tw telecom is proposing Ethernet Internet service which is a highly scalable. An overview of our Internet Access service follows.

Internet Access Overview

tw telecom's Internet services provide, in very simple terms, the ability for businesses to access the Internet. However, all Internet Access is not created equal. **tw telecom**'s Internet service is not equal to our competition—it's better.

The superiority of our Internet service becomes more evident when we install an Internet circuit at a large, multi-homed customer. When the **tw telecom** circuit is installed, it is the customers' router that traditionally prefers our Internet service over our Tier 1 rivals. Here's why: Tier 1 ISPs and large international Internet Service Providers (ISPs) typically only peer with other Tier 1 ISPs. Since there is a limited number of Tier 1 ISPs, they do not have many peering arrangements. As they pass traffic to each other to get it where it needs to go, it requires packets to traverse extra connections (hops) which usually adds latency or delay. As an analogy to the airline industry, the Tier 1 ISPs can only take you to the major hubs, and rely on other carriers like **tw telecom** to get you to the smaller cities.

If an ISP is handed traffic from one of its customers, it looks at the destination address of the packet(s) and decides which path to that destination is best (however defined). The most direct path is almost always the best way. Therefore, the more options or network paths that an ISP has, the better the service is likely to be. An ISP (of which **tw telecom** is one), establishes these paths by partnering with other ISPs to pass the traffic (called peering arrangements). It is the result of **tw telecom**'s design and strong peering arrangements with regional, national, and international networks, that **tw telecom**'s IP network is world-class.

Ewing Marion Kauffman School

Network Infrastructure Equipment and Services

Executive Summary

Internet Product Options

tw telecom offers a comprehensive suite of high-quality, high-speed Internet options -- traditional connections (TDM) from T-1 through OC-48 and Ethernet connections from 10 Mbps ports to 10 Gbps ports.

Traditional Internet Services Include:

- T-1 – 1.5 Mbps
- NxT1 – (multiple bonded T1s) – 3 Mbps to 12 Mbps
- DS-3 – 2 Mbps to 10 Mbps in 2 Mbps increments, 10 Mbps to 45 Mbps in 5 Mbps increments
- OC-3 – 35 Mbps to 95 Mbps in 10 Mbps increments, 100 Mbps to 150 Mbps in 25 Mbps increments, plus 155 Mbps
- OC-12 – 125 Mbps to 250 Mbps in 25 Mbps increments, 250 Mbps to 600 Mbps in 50 Mbps increments, plus 622 Mbps
- OC-48 – 1 Gbps, 1.5 Gbps, 2 Gbps, 2.488 Gbps

Ethernet Internet Services Include:

- Ethernet 10/100 Mbps – 2 Mbps to 10 Mbps in 2 Mbps increments, 10 Mbps to 100 Mbps in 5 Mbps increments
- Ethernet 1Gbps – 50 Mbps to 100 Mbps in 10 Mbps increments, 100 Mbps to 250 Mbps in 25 Mbps increments, 250 Mbps to 1 Gbps in 50 Mbps increments
- Ethernet 10 Gbps – 1 Gbps to 10 Gbps in 500 Mbps increments

Available Internet Features:

- Service Level Agreements are standard with all **tw telecom** Internet services
- Primary DNS (for up to ten domains)
- Secondary DNS available at no charge (up to 50 domains)
- IP address space with proper justification
- 24x7x365 trouble shooting (excludes customer's equipment)
- News services
- Bandwidth utilization reports
- Backup mail service
- BGP peering

Available Services at an Additional Charge:

- Managed Router Service
- Managed Firewall
- Distributed Denial of Service (DDoS)
- Shared Web/e-mail Hosting

Burstable Internet Services

Burstable Internet service enables customers to commit to a minimum bandwidth level (Committed Information Rate – CIR) and receive access to additional bandwidth up to a defined maximum bandwidth level (Peak Information Rate – PIR) for sporadic IP traffic. Burstable Internet service is a good solution for customers who have occasional spikes in their Internet traffic, or those who are very dependent on bandwidth availability.

Feature Descriptions

Primary and Secondary DNS – **tw telecom** will host primary and/or secondary domain names for its Internet customers. DNS information can be found and requests for support can be made at **tw telecom**'s customer portal – MyPortal.

IP Addresses – Customers are provided two public IPv4 addresses. Additional IP addresses can be requested through **tw telecom**'s customer portal – MyPortal. **tw telecom** typically will not provide aggregate IPv4 allocations larger than a /24. **tw telecom** assigns IPv6 netblocks upon request. A single direct network will be assigned a /64, a network with a routed connection will receive a /56. Please note Provider Independent (PI) space is required to multihome with IPv6 and these /48 netblocks must be requested directly from ARIN.

News Service – News Services are available with Internet services. News read service allows users to access a news server with client software. News feed service is a news feed to a customer's news server.

On-line Bandwidth Utilization Reports – On-line bandwidth utilization reports are available through **tw telecom**'s customer portal – MyPortal. Utilization charts are available in 24 hour, 7 day, and 30 day timeframes.

Backup Mail Service – Upon request, **tw telecom** will store email for customers (for up to 48 hours), if a customer connection or server goes down, and forward the email to the customer's server once the connection/mail server is up and running again.

BGP – For customers who want to connect to multiple ISPs, **tw telecom** supports BGP peering. Customers are responsible for configuring BGP4 in their router and must have a registered AS number from ARIN. Customers can request and manage changes for BGP through **tw telecom**'s customer portal – MyPortal.

Customer Benefits

IP Backbone – **tw telecom** has built an impressive 10 Gigabit IP backbone with a redundant IP core architecture, diverse network routes, and strong peering relationships to ensure traffic reaches its destination quickly and reliably.

Ethernet Connections – **tw telecom** provides not only traditional connections (TDM) from T-1 through OC-48 but also Ethernet connections from 10 Mbps ports to 10 Gbps ports, providing scalable solutions that can easily be increased to meet customers' on-going bandwidth requirements.

Metro Footprint – **tw telecom** has an extensive metro footprint, with fiber directly connecting more end-user buildings than any other competitive service provider in the United States. We are continually adding new buildings to our network.

Flexibility – By owning our own networks, both IP backbone and local networks, we can quickly provision services to actively meet the business needs of our customers.

Service – **tw telecom**'s focus on execution and service delivery is unparalleled and widely recognized as such across the industry.

Service Level Agreements (SLAs) – Our SLAs are backed by money back guarantees.

Surveillance – **tw telecom** operates two NOCs to monitor and support our customers 24x7x365.

Additional Information

6. Additional Information

Installation Requirements:

- Solution must include wiring and installation of all AP's (wiring to terminate in data closets).
- Supplier will only have 15 days to install all E-Rate Equipment identified as Phase I and have ready for school use. (July 1, 2013 start date and July 15, 2013 finish date)
- Data closet installation must include all patch panels and racks necessary to support installed ports.
- All wiring must be labeled at termination points.
- Installation and configuration of management switch.
- All wiring should be concealed above drop ceilings where available or covered in matching conduit.
- All wiring must meet or exceed all building and\or fire codes.
- All wiring must be done after normal school hours. A minimum one-year (1) technical support and three years (3) equipment parts and labor warrantee will be provided at no ($0) additional charge.
- Supplier to provide as built wiring diagrams prior to final payment.

Response: tw telecom will comply. tw telecom is bidding Ethernet Internet service and related hardware. tw telecom is proposing to build our own fiber into the Ewing Marion Kauffman School located at 6315 Paseo Blvd. Proposed bandwidths range from 50 Mbps to 1 Gbps as requested. A full implementation schedule will be provided upon contract award. We do not anticipate any issues in meeting the required installation date.

Pricing

Pricing Matrix

5.1 Internet Services

5.1.A Voice over IP Service

Response: Please see attached spreadsheet for **tw telecom's** pricing.

Ewing Marion
Kauffman School - tw

Item # 3
FRN 2493272

tw telecom

Ewing Marion Kauffman School

December 7, 2012

Connectivity and Pricing Options

On-Net Ethernet Internet Services (EIS)								
Service Location	Type of Service	Bandwidth	Hand-Off	Access Cost	Transport	Total MRC	Total NRC	Estimated Tax:
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	50 Mbps	Ethernet	$ 3,843	$ 595	$ 4,438	$ 100,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	100 Mbps	Ethernet	$ 4,300	$ 595	$ 4,895	$ 90,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	200 Mbps	Ethernet	$ 4,761	$ 595	$ 5,356	$ 80,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	300 Mbps	Ethernet	$ 5,220	$ 595	$ 5,815	$ 70,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	400 Mbps	Ethernet	$ 5,679	$ 595	$ 6,274	$ 60,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	500 Mbps	Ethernet	$ 6,136	$ 595	$ 6,731	$ 50,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	600 Mbps	Ethernet	$ 6,442	$ 595	$ 7,037	$ 40,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	700 Mbps	Ethernet	$ 6,748	$ 595	$ 7,343	$ 30,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	800 Mbps	Ethernet	$ 7,054	$ 595	$ 7,649	$ 20,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	900 Mbps	Ethernet	$ 7,361	$ 595	$ 7,956	$ 10,000	$ 106.51
6315 Paseo Blvd., Kansas City, Missouri 64131	Ethernet Internet Services (EIS)	1 Gbps	Ethernet	$ 7,667	$ 595	$ 8,262	$ -	$ 106.51
Contract Term 36 Months								

Disclaimers:

- This quote is valid for 90 days from the issue date.
- This quote does not guarantee delivery of Service; Service delivery and installation are subject to determination by **tw telecom**.
- This quote is contingent upon available facilities and/or capacity and is subject to determination by **tw telecom**.
- Pricing set forth above assumes 100% early termination liability if Customer terminates a Service for its convenience before fulfillment of the Service Term.
- This quote supersedes any previously quoted between the Customer and **tw telecom** with regard to the Service set forth in the Quote.
- All information herein is confidential and intended solely for the Customer's benefit. The Customer shall not disclose information contained herein to any other parties.
- The quoted applicable taxes, surcharges, or other fees are estimates only.

Toby Sykes

From: Tony Tarantino <ttarantino@kauffman.org>
Sent: Monday, July 14, 2014 2:41 PM
To: 'Ryan Martin'; 'tobysykes@eratesolutions.com'
Subject: FW: Kauffman School E-Rate Information

Fyi

From: Maria Bustamante
Sent: Wednesday, June 25, 2014 2:19 PM
To: Tony Tarantino
Cc: John Hilton
Subject: FW: Kauffman School E-Rate Information

Maria U Bustamante-Zárate
IT Specialist
Kauffman Foundation
Tel. 816-932-1161
mbustamante@kauffman.org

From: Randy Emler
Sent: Friday, January 18, 2013 10:08 AM
To: Steve Chapman
Cc: Annette Beck
Subject: RFP Summary Info

Here is the vendor status as it stands.

Firewall Just move existing Watchguard over to new school.
Network Will be decided on January 18th, 2013
Internet Time Warner is less expensive, but SureWest has proven track record.
VoIP Given the fact that we have incorporated the Bell Commander speaker into the existing system, and their 3yr pricing is the lowest,
They get my vote.

Attached is the financial break down for each category.

Thanks,

Randy Emler
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